

THE JORDAN COMPANY

Firm Overview

JANUARY 2018



Agenda

- I. History
- II. Overview
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I. History

1973

Industry Pioneer

Jay Jordan forms middle market LBO group at Carl Marks

1982

The Jordan Company

Founded as a private investment partnership focused on leveraged buyouts and recapitalizations

1986

Institutional Capital

First dedicated institutional capital raised resulting in \$870 million invested from 1986 to 2002

1988

Operational Initiative

Established Operations Management Group (“OMG”) to support and grow portfolio companies

2002

Resolute I

Raised \$1.5 billion in commitments

2007

Resolute II

Raised \$3.6 billion in commitments

2014

Resolute III

Raised \$3.2 billion in commitments

2018

Resolute IV

Targeting \$3.2 billion in commitments

Closing March 15, 2018

Today

Middle-Market PE Firm

Over \$8 billion in original capital commitments; headquartered in New York, with over 50 professionals

II. Overview

FOUNDED IN

1982

CURRENTLY MANAGING FUNDS
WITH ORIGINAL COMMITMENTS
IN EXCESS OF

\$8 billion

STRATEGY

Middle-market private
equity firm investing in
businesses across a wide
range of industries,
primarily in North America

TEAM

32 yrs

average tenure of Managing Partners at TJC

ORIGINATION
CAPABILITIES

90%

of deal flow away from Wall Street for Resolute I, II, and III based on number of deals

AGGRESSIVE
M&A STRATEGY

140+

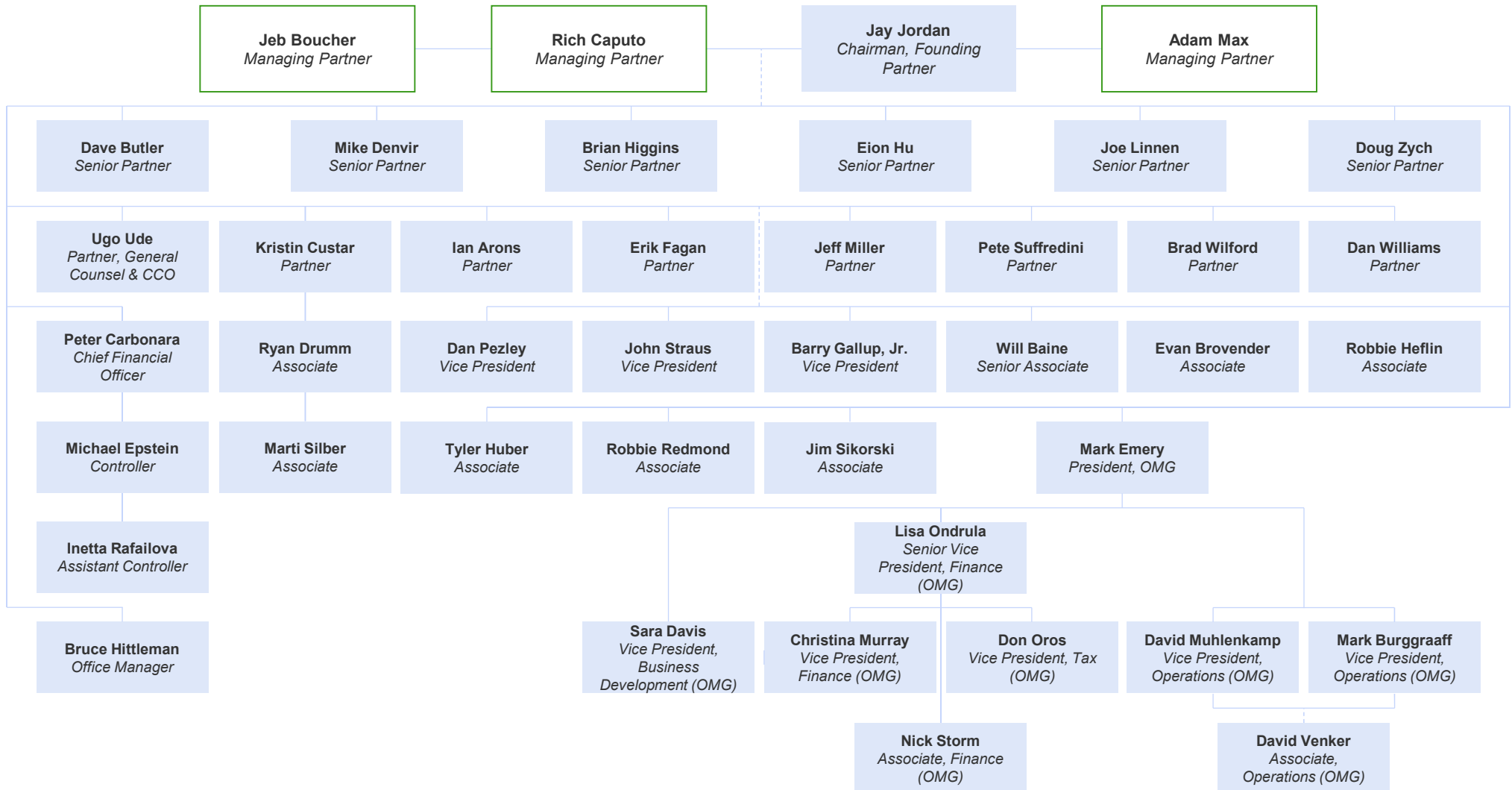
add-on acquisitions completed since 2002

Note: As of 9/30/2017 unless otherwise noted.

III. The Jordan Company Team

TJC employs over 50 professionals

- Represents the Management Committee



IV. Investment Strategy

Investment Parameters

TARGET COMPANY SIZE

\$100M-\$1.5B

enterprise value

TARGET INVESTMENT SIZE

\$50M-\$500M

of equity

CONTROL POSITIONS

**Allow for
value-add strategy**

PARTNER WITH MANAGEMENT TEAMS

**Encourage
management to take
significant stake**

PURSUE "BUY-SIDE" BROKER
OPPORTUNITIES

**Comprehensive deal
sourcing strategy**

IV. Investment Strategy

Value-Add Investment Approach

Hands-on Operating Approach

Take an active role in portfolio companies post-acquisition at Board level and through utilization of OMG

Creating Value through M&A

Thirty-year history of building platform companies through add-on investments

Disciplined Exit Approach

Sold approximately 80% of the 103 investments completed to date since 1982*

Conservative Unrealized Valuations

Realized on average more than 1.0x the carrying value nine months prior to the sale of investments exited in the last 10 years

Note: As of 9/30/2017 unless otherwise noted. *The percentages are based on total number of platform investments as of 11/20/2017.

VII. Summary

As of September 30, 2017 (\$ in millions)

DEDICATED CAPITAL

\$3.2 B

in commitments when closed
Resolute III in April 2014:
\$206 million GP commitment,
representing 6.4% of Resolute III

CURRENT AVAILABILITY

86%

invested and committed for
Resolute III*

DIVERSIFIED INVESTMENTS

16 platform investments

made by Resolute III, representing
nine different industries

PROVEN TRACK RECORD

80%

of the 103 investments completed
to date have been sold**

ALIGNMENT OF INTERESTS WITH LPS

Since 1982

committed to Private Equity;
GP Commitment among top 10
investors in Resolute I, II, and III
(3rd largest investor)

Note: As of 9/30/2017 unless otherwise noted. *Includes invested and committed capital, fees and expenses drawn as of November 20, 2017. **The percentages are based on total number of platform investments as of 11/20/2017.

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