THE JORDAN COMPANY

Firm Overview

JANUARY 2018



Agenda

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- II. Overview
- III. Team
- IV. Investment Strategy
- VII. Summary

Confidential and not for distribution. This presentation was prepared for a meeting between The Jordan Company and a current investor or eligible prospective investor. Updated January 22, 2018.

I. History

1973

Industry Pioneer

Jay Jordan forms middle market LBO group at Carl Marks

1982

The Jordan Company

Founded as a private investment partnership focused on leveraged buyouts and recapitalizations

1986

Institutional Capital

First dedicated institutional capital raised resulting in \$870 million invested from 1986 to 2002

1988

Operational Initiative

Established Operations Management Group ("OMG") to support and grow portfolio companies

2002

Resolute I

Raised \$1.5 billion in commitments

2007

Resolute II

Raised \$3.6 billion in commitments

2014

Resolute III

Raised \$3.2 billion in commitments

2018

Resolute IV

Targeting \$3.2 billion in commitments

Closing March 15, 2018

Today

Middle-Market PE Firm

Over \$8 billion in original capital commitments; headquartered in New York, with over 50 professionals



II. Overview

FOUNDED IN

1982

CURRENTLY MANAGING FUNDS WITH ORIGINAL COMMITMENTS IN EXCESS OF

\$8 billion

STRATEGY

Middle-market private equity firm investing in businesses across a wide range of industries, primarily in North America TEAM

32 yrs

average tenure of Managing Partners at TJC

ORIGINATION CAPABILITIES

90%

of deal flow away from Wall Street for Resolute I, II, and III based on number of deals

AGGRESSIVE M&A STRATEGY

140+

add-on acquisitions completed since 2002

Note: As of 9/30/2017 unless otherwise noted.



III. The Jordan Company Team

Rich Caputo

Managing Partner

Brian Higgins

Senior Partner

Erik Fagan

Partner

John Straus

Vice President

Robbie Redmond

Associate

Sara Davis

Vice President.

Business

Development (OMG)

Associate, Finance

(OMG)

TJC employs over 50 professionals

Mike Denvir

Senior Partner

Ian Arons

Partner

Dan Pezley

Vice President

Tvler Huber

Associate

Jeb Boucher

Managing Partner

Kristin Custar

Partner

Ryan Drumm

Associate

Marti Silber

Associate

Dave Butler

Senior Partner

Ugo Ude

Partner, General

Counsel & CCO

Peter Carbonara

Chief Financial

Officer

Michael Epstein

Controller

Inetta Rafailova

Assistant Controller

Bruce Hittleman

Office Manager

- Represents the Management Committee Jay Jordan Adam Max Chairman, Founding Managing Partner Partner Doug Zych Eion Hu Joe Linnen Senior Partner Senior Partner Senior Partner Jeff Miller Pete Suffredini **Brad Wilford** Dan Williams Partner Partner Partner Partner Barry Gallup, Jr. Will Baine Evan Brovender Robbie Heflin Vice President Senior Associate Associate Associate Jim Sikorski **Mark Emery** Associate President, OMG Lisa Ondrula Senior Vice President. Finance (OMG) Christina Murray **Don Oros** David Muhlenkamp Mark Burggraaff Vice President, Vice President, Tax Vice President, Vice President, Finance (OMG) Operations (OMG) (OMG) Operations (OMG) **Nick Storm David Venker**



Associate.

Operations (OMG)

IV. Investment Strategy

Investment Parameters

TARGET COMPANY SIZE

\$100M-\$1.5B

enterprise value

TARGET INVESTMENT SIZE

\$50M-\$500M

of equity

CONTROL POSITIONS

Allow for value-add strategy

PARTNER WITH MANAGEMENT TEAMS

Encourage management to take significant stake PURSUE "BUY-SIDE" BROKER OPPORTUNITIES

Comprehensive deal sourcing strategy



IV. Investment Strategy

Value-Add Investment Approach

Hands-on Operating Approach

Take an active role in portfolio companies post-acquisition at Board level and through utilization of OMG

Creating Value through M&A

Thirty-year history of building platform companies through add-on investments

Disciplined Exit Approach

Sold approximately 80% of the 103 investments completed to date since 1982*

Conservative Unrealized Valuations

Realized on average more than 1.0x the carrying value nine months prior to the sale of investments exited in the last 10 years

Note: As of 9/30/2017 unless otherwise noted. *The percentages are based on total number of platform investments as of 11/20/2017.

VII. Summary

As of September 30, 2017 (\$ in millions)

DEDICATED CAPITAL

\$3.2 B

in commitments when closed Resolute III in April 2014: \$206 million GP commitment, representing 6.4% of Resolute III **CURRENT AVAILABILITY**

86%

invested and committed for Resolute III*

DIVERSIFIED INVESTMENTS

16 platform investments

made by Resolute III, representing nine different industries

PROVEN TRACK RECORD

80%

of the 103 investments completed to date have been sold**

ALIGNMENT OF INTERESTS WITH LPS

Since 1982

committed to Private Equity; GP Commitment among top 10 investors in Resolute I, II, and III (3rd largest investor)

Note: As of 9/30/2017 unless otherwise noted. *Includes invested and committed capital, fees and expenses drawn as of November 20, 2017. **The percentages are based on total number of platform investments as of 11/20/2017.

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