

FP Overview

Presentation for Nebraska Investment Council

FRANCISCO PARTNERS OVERVIEW

FOCUS
100% TECHNOLOGY

VERTICAL MARKET SPECIALIZATION

Healthcare IT	Hardware / Semis
Education Software	Vertical Market Software
FinTech	Infrastructure Software
Communications	Consumer Internet / Digital
Security	

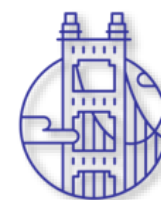
YEAR FOUNDED
1999

OVER 50 INVESTMENT PROFESSIONALS
OVER 30 FPC OPERATING PARTNERS



CAPITAL RAISED
\$26 BILLION

OFFICES IN SAN FRANCISCO, LONDON & NEW YORK



San Francisco

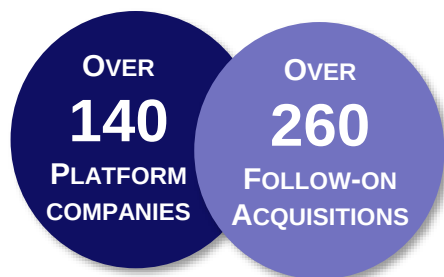


London



New York City

DEEP EXPERIENCE



ACROSS OUR PORTFOLIO SINCE INCEPTION



\$30+ Billion
Revenues



110,000+
Employees

FLEXIBLE CAPITAL

Divisional Carve Out	Growth Equity
Take Privates	Partnering with Founders
Complexity	Structured Equity
Private Buyouts	Private Credit

Differentiated Access + Differentiated Insights



DEEP FOCUS IN KEY TECH SECTORS



EXITED PORTFOLIO

CURRENT PORTFOLIO

HEALTHCARE IT



FINTECH



COMMUNICATIONS



SECURITY



HARDWARE / SEMIS



VERTICAL MARKET SOFTWARE



EDUCATION SOFTWARE



INFRASTRUCTURE SOFTWARE



CONSUMER INTERNET / DIGITAL



FP SENIOR TEAM

CROSS-SECTOR



DIPANJAN "DJ" DEB
CO-FOUNDER & CEO



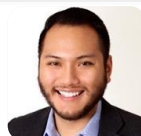
DAVID GOLOB
CIO



EZRA PERLMAN
CO-PRESIDENT



CHRIS ADAMS
PARTNER



JUSTIN CHEN
PRINCIPAL



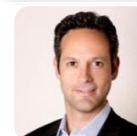
PETER CHRISTODOULO
PARTNER



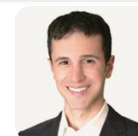
ALAN NI
PRINCIPAL



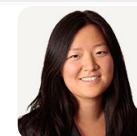
KEVIN WEI
PRINCIPAL



ANDREW KOWAL
PARTNER



JASON BREIN
PARTNER



CHRISTINE WANG
PARTNER

HEALTHCARE IT

FINTECH / CONSUMER INTERNET

APPLICATION SOFTWARE (INCL. EDTECH)

COMM., SECURITY & INFRASTRUCTURE



BRIAN DECKER
PARTNER



EVAN DAAR
PARTNER



KARL SHUM
PRINCIPAL

EUROPE



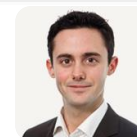
DEEP SHAH
CO-PRESIDENT



MATT SPETZLER
PARTNER



PETRI OKSANEN
PARTNER



MARIO RAZZINI
PARTNER



ERAN GOREV
PARTNER



MEGAN KARLEN
PARTNER, CAPITAL MARKETS



SCOTT EISENBERG
HEAD OF FP CREDIT

CAPITAL MARKETS

CREDIT

OTHER SENIOR PROFESSIONALS



JENNA SLEEFE
DIRECTOR OF BUSINESS
DEVELOPMENT



KARMAN WONG
DIRECTOR OF TAX



TOM LUDWIG
COO



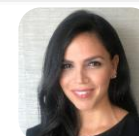
STEVE EISNER
GENERAL COUNSEL & CCO



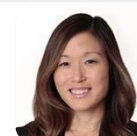
ANDREW BROWN
GLOBAL HEAD OF
INVESTOR RELATIONS



ABIGAIL JOHNSON
INVESTOR RELATIONS



JASMINE KHIRI
INVESTOR RELATIONS



GRACE KIM
HEAD OF TALENT

NOTES AND DISCLAIMERS

Francisco Partners Management, L.P. (“FP”), as the investment manager of various private funds sponsored by it now or in the future (each, a “Fund” and collectively, the “Funds”) is providing this presentation (the “Presentation”) to you on a confidential and limited basis. This Presentation is intended for authorized recipients only and must be held strictly confidential. No portion of the Presentation may be reproduced or distributed in any format without the express written approval of FP.

This Presentation is for informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy limited partnership interests in any of the Funds. Any such offer or solicitation will be made only pursuant to a Fund’s Private Placement Memorandum (as modified or supplemented from time to time, the “Memorandum”) and subscription documents and will be subject to the terms and conditions contained in such documents, including, without limitation, the legends contained in the Memorandum. Any investment in a Fund is subject to various risks, none of which are outlined herein. A description of certain risks involved with an investment in a Fund can be found in the Memorandum; such risks should be carefully considered by prospective investors before they make any investment decision.

This Presentation is not intended to be relied upon as the basis for an investment decision, and is not, and should not be assumed to be, complete. The contents herein are not to be construed as legal, business, or tax advice, and any prospective investor should consult its own attorney, business advisor, and tax advisor as to legal, business, and tax advice.

The information presented in this Presentation is not provided with a view to providing investment advice with respect to any security, or making any claim as to the past, current or future performance thereof, and FP expressly disclaims the use of this Presentation for such purposes.

Certain information contained herein has been derived from sources prepared by third parties. While such information is believed to be reliable for the purposes used herein, none of FP, the Funds nor their affiliates (nor any of their respective officers, directors, employees, members, partners, shareholders or agents) assumes responsibility for the accuracy of such information. Neither FP nor any of the Funds has investigated the accuracy of the information contained in such third-party materials nor has FP nor any of the Funds independently verified the assumptions on which such information is based.

Individual transactions discussed herein are for illustrative purposes only, have been selected in order to provide examples of the types of investments made by FP and do not purport to be a complete list of investments made by the FP Funds. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. There can be no assurance that a Fund will consummate investments with the characteristics described in this Presentation, or that if consummated, such investments will be profitable. The pipeline described herein involves potential investment opportunities that may be available for a Fund and/or that FP may be currently considering but there can be no assurance that any such potential future investment will ever be consummated by a Fund or any related entity.

Certain information contained in this Presentation constitutes “forward-looking statements,” which can be identified by the use of forward-looking terminology such as “may,” “will,” “should,” “expect,” “anticipate,” “target,” “project,” “estimate,” “intend,” “continue,” or “believe”, or the negatives thereof or other variations or comparable terminology. Due to risks and uncertainties, the actual performance of the Funds and their investments may materially differ from those reflected or contemplated in such forward-looking statements.

